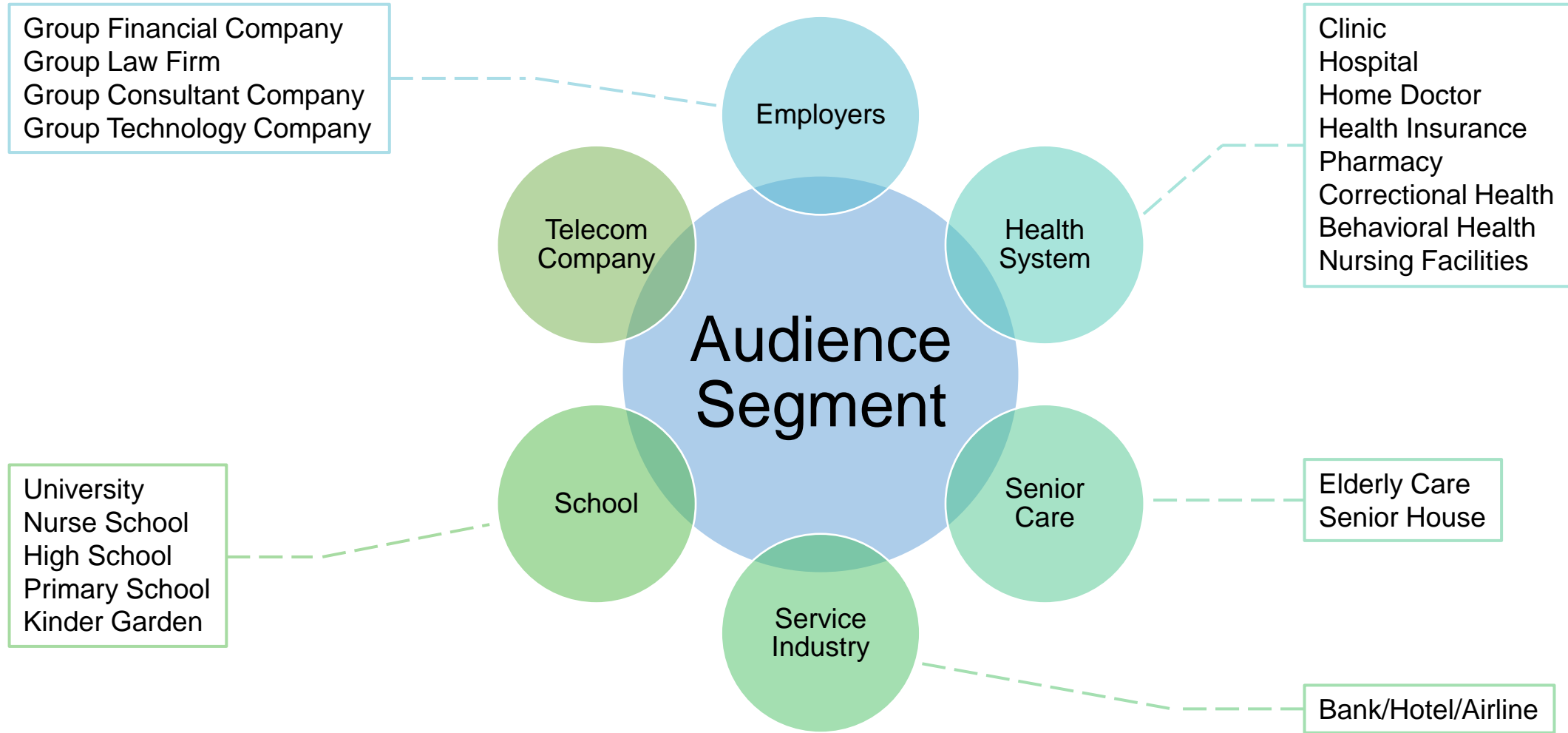


Linktop Telemedicine Product

Case Study & Application Scenario



Insurance Company

Health insurance company includes telehealth services in the insurance package. The cost of online consultation is paid by the medical insurance company. The health data of the insured can be monitored in real time and the insurance claim ratio can be reduced.

Case Study



HomeDoctor cooperates with Apromes, providing insurers telehealth services combined with Linktop hardware.

Plan:

- Free for 2 months
- 15€ for an emergency medical care video consultation
- 10€/month annual plan for 24 hours of unlimited emergency video consultation

Achievement: 300,000 user growth in one year.



Teladoc has partnered with over 70 global insurers in order to provide exceptional virtual care services. The financial and insurance companies offer that security to their policyholders while Teladoc adds value to these insurers.

Aged Care

- Home care service
- Nursing home
- Assisted living agency
- Social care organization

Case Study



Health Teams is delivering telehealth services and vital monitors in the area of care homes, Domiciliary care, elder care, and supports the lives of people with long term conditions such as COPD, asthma, diabetes and coronary heart disease, as well as monitoring people with short term needs, e.g., post-op.

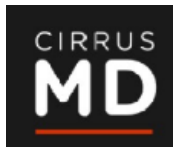


Employers

Employers can consider adding telemedicine to health insurance benefits to provide employees with health management and reduce the risk of accidents.

- Helping businesses maintain a healthy workforce and better deal with all the seasonal issues like the flu.
- Provide remote psychological counseling services to help employees relieve stress, control anxiety, and maintain a healthy body and mind to better engage in work.
- Use telehealth to bring doctors close to your employees, thereby reducing travel and unemployment costs, and recovery times.
- Convenient access to specialists in nutrition, dermatology and neck and back care supports healthier living.

Case Study



Cirrus MD providing retailer telehealth service, help retailer to improve job satisfaction and saves \$1million in productivity costs.
CirrusMD got 81k+ registrations



Aditech together with National Electric company developed a unique telehealth solution by combining health management software with Linktop telehealth device.

Bank or Airlines

Bank, hotel or airlines offer telehealth services as gifts to their high-end customers, providing customers access to quality healthcare at affordable prices. In this way, customer stickiness is enhanced. In the meanwhile, bank or airlines creates unique service for customers.

Case Study



Service: Homedoctor software with Linktop health monitor and pack with the other telehealth products to offer unique senior protection offer to CaixaBank high-end customers.

Price: €426.89 for three years or €33/month.



Remote visual medical service will become a new growth point of civil security. Security manufacturers have begun to deploy the elderly care and visual medical management markets

Case Study

homedoctor

Securitas direct not only offer a home alarm system, but also offer 24x365 medical video care by cooperating with Homedoctor application and Linktop health monitor device to the customers who with Securitas Direct alarm.

App: Homedoctor Securitas Direct

Service:

- 7x24h video consultation in less than 1 minute when need it.
- Electronic prescription , history and tracking.
- Unlimited consultation for the entire family



Health management company involves telehealth service in the health management package and offer the subscribers vital monitor and virtual care visit.

Case Study



Datalife is a health management company that collects, analyze and applies health data. The company integrates healthcare products, health monitor devices, health consumers and healthcare consultants to build a health management ecosystem. Besides, they will also sell healthcare products and vital monitor hardware in the e-commerce store.



Yidaonanshan is a health care management company cooperating with community to provide healthcare management service. The service include healthy diet plan, healthy vital monitor.

Serving Patients in the Healthcare System

Hospitals use telemedicine technology to achieve online consultation, remote monitoring of patient health data, and online prescription.

Telehealth can help increase healthcare value and affordability. It also saves patients time and money.

- Virtual Visits: offering treatment via virtual visit
- Remote health control: remote health control device that measures and updates data into the patients' health management system, such as using Linktop 6-in-1 health monitor to monitor blood pressure, blood glucose heart rate and Spo2.
- After surgery monitor

Case Study



Hospital integrates the health monitor device into their system. Patients enable to self check the health vitals and synchronize health data in the system. Doctor could check the health data before consulting a patient.

Telehealth Use Case in Healthcare System



Emergency Care

- Communicate with patients and/or the family members of patients who are waiting for an ambulance to arrive.
- Use telehealth in place of noncritical emergency room (ER) visits.

Cardiology

- Remote implantable devices that monitor blood flow in patients with peripheral artery disease.
- Bluetooth-enabled blood pressure cuffs.

Geriatrics

- Connect patients in remote locations with specialists.
- Help patients manage chronic conditions such as diabetes, cancer, heart disease, and stroke.

School

Local care providers connect with the nearest medical system to provide telehealth services for students, manage their physical and mental health with chronic conditions the opportunity to monitor their health at school. In order to improve their learning ability and reduce the absenteeism rate and give students of students.

Schools can apply for this funding from insurance companies, the state Medicaid program.

Case Study



Launched in 2017, Atrium's school telehealth network has targeted small schools in areas where poverty and unemployment are high and insurance and access to primary care are scarce. The network gives students in member schools access to primary care services with telehealth devices.



Consumer wellness and self-care: Telecom company with data handling can build out a healthcare presence by partnering with global health-tech players, such as healthcare vertical Software-as-a-Service companies.

Remote care delivery & monitoring: Telecoms can partner with healthcare companies or make acquisitions in the space to deliver end-to-end service.

Case Study



Movistar partnered with Teladoc

Charge: €6.95 per month (€10.95 for a family of two adults and two children).

Service: video or phone consultation. Doctor could diagnose, prescribe medicine, or refer patients.



LINKTOP

Next Level Healthcare

Contact us: 